

# REACH FARTHER, FASTER OFF-NET SOLUTIONS FROM NITEL

### QUICKLY EXTEND YOUR NETWORK

Leasing network outside your own footprint to fulfill customer requirements is a part of life for every carrier in the US. Nitel makes off-net connectivity easy with virtually ubiquitous reach and unique products tailored to provide cost-effective connectivity in difficult-to-reach parts of the country.

Leverage the networks of over 100 tier 1 providers with only one vendor agreement through Nitel. Doing business with Nitel alleviates the time and energy spent evaluating and managing multiple carriers for the best option for your customer.

#### **Nitel Products:**

Dedicated Internet Access: T1 through 10Gig

MPLS: Even out of region!

**Private Line:** Flat rates in 48 contiguous states **Metro Ethernet:** Widest nationwide coverage

## NATIONAL NETWORK FROM A SINGLE SOURCE

Nitel has streamlined the sourcing of telecom networks through its proprietary intelligence tool, n-Tellisource. n-Tellisource ensures that clients receive the best network option by identifying carriers, networks, availability and routes from over 100 providers. Quotes are returned quickly and accurately, and you are assured of the best price using the best network.

With data on over 100 of the nation's top-tier network providers, n-Tellisource provides the intelligence to design and price the best network solution quickly and efficiently.

#### **Nitel Single Source Benefit:**

Nitel takes on the following tasks across over 100 vendors:

- → Contract administration
- → Provisioning

→ Pricing

→ Billing

→ Design

- → Maintenance
- → Procurement
- Account Audit



## RURAL CONNECTIVITY EXPERTS

You can certainly partner with Nitel on standard MPLS, internet, private line or even metro ethernet services. Our national reach via relationships with over 100 carriers enables the best coverage you'll find anywhere. But, if you're like most of our partners you will quickly discover that Nitel is the best provider in the nation for:

- → Long loops
- → Rural IP, MPLS, Private line
- → Connections that cross LATAs
- → Connections between two ILECs, e.g., AT&T and Verizon
- → Unique flat-rate pricing, even in the most remote areas. Call for details!

#### EXPERIENCE READY TO SERVE YOU

Headquartered in Chicago with offices in Atlanta, Ga., Madison, Wis., and Reno, Nev., Nitel has built a reputation for serving our clients with customized solutions since its founding in 1997. Self-funded, organically grown and profitable, Nitel is a stable, trusted partner to wholesale and enterprise customers nationwide. Information about Nitel is available via its web site at www.nitelusa.com

#### LET NITEL HELP YOU...

- → Extend your network farther, faster anywhere in the US to augment your backbone or fulfill customer requirements.
- → Save time associated with managing multiple providers
- → **Streamline** multi-carrier contract administration, design, pricing, provisioning, billing and maintenance under one provider

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1101 W. Lake Street, 6th Floor | Chicago, IL 60607 p 888 450 2100 | f 312 243 4172