



# COST-EFFECTIVE RURAL DATA CONNECTIVITY

## LONG LOOPS OUTSIDE THE METROS, CROSSING LATAs

Data connectivity outside the metro areas has a unique set of challenges. Any time a customer location is more than 15 miles from the nearest POP, connectivity becomes cost-prohibitive compared to the same service in an area with more dense telecom infrastructure. Because of the distance sensitivity of most local loop pricing, customers in tier 2 and tier 3 cities as well as rural areas find themselves more vulnerable to high connectivity pricing compared with companies in major metropolitan areas. Nitel has changed all that.

## RURAL CONNECTIVITY EXPERTS

Nobody is better than Nitel at providing connectivity outside the metro areas at competitive prices. Our customers get the following services in tier 2 & tier 3 cities as well as rural areas:

- Private line
- Dedicated internet access
- Out-of-region MPLS

## GIVE US YOUR TOUGHEST QUALIFICATIONS

If you're like most of our partners, you will quickly discover that Nitel is the best provider for:

- Long loops
- Connections that cross LATAs
- Rural IP, MPLS and private line
- Connectivity between two ILECs



## ELIMINATE PER-MILE LOOP PRICING

Take advantage of our unique flat-rate products, which make per-mile local loop pricing a thing of the past. Flat-rates are available with the following products:

### NITEL FLAT-RATE PRODUCTS

- Private line T1
- Internet T1
- MPLS T1

## GET THE BEST NETWORKS

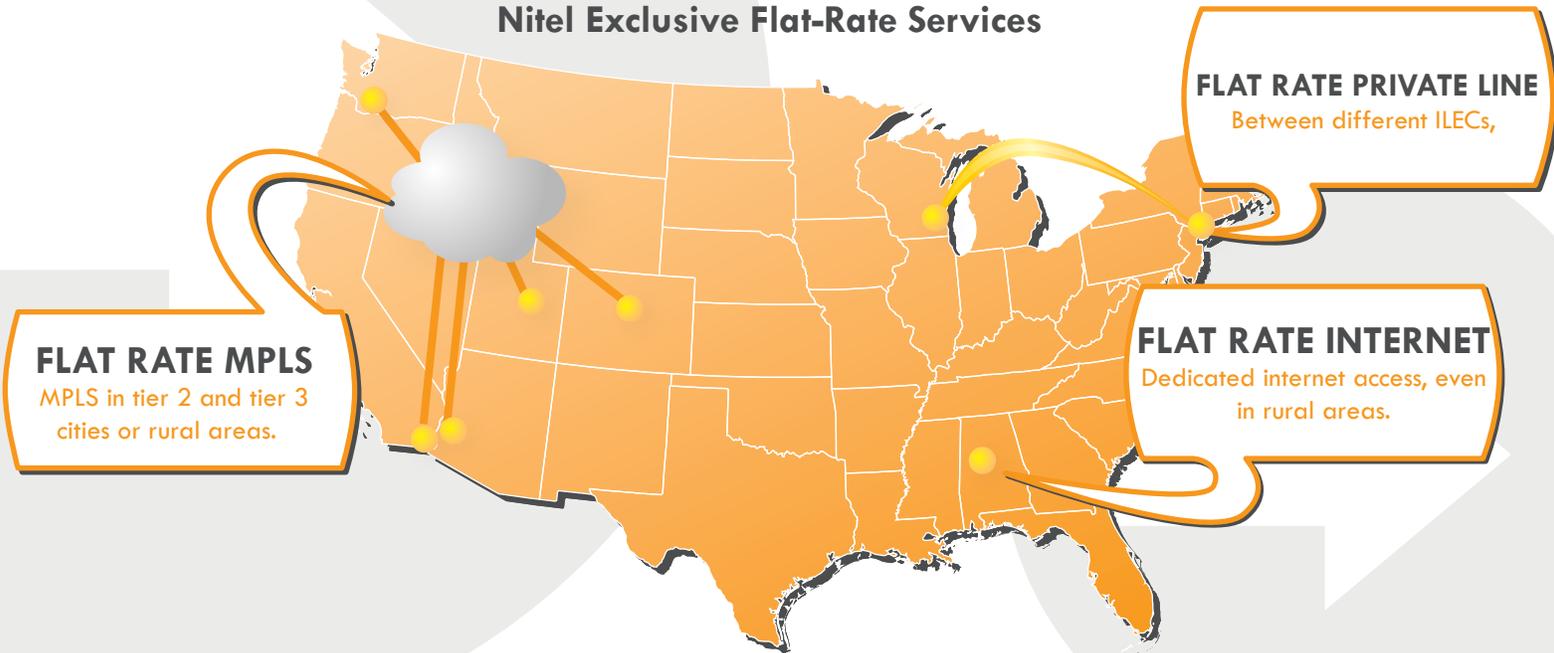
Because we leverage networks of the most highly regarded carriers in the country, our customers

know the network they get from Nitel meets the highest standards of reliability. As a Nitel client, you receive an industry-leading service level agreement (SLA), guaranteeing the quality of your service.

## EXPERIENCE READY TO SERVE YOU

Headquartered in Chicago with offices in Atlanta, Ga., Madison, Wis., and Reno, Nev., Nitel has built a reputation for serving our clients with customized solutions since its founding in 1997. Self-funded, organically grown and profitable, Nitel is a stable, trusted partner to wholesale and enterprise business customers nationwide. Information about Nitel is available via its web site at [www.nitelusa.com](http://www.nitelusa.com).

### Nitel Exclusive Flat-Rate Services



#### FLAT RATE MPLS

MPLS in tier 2 and tier 3 cities or rural areas.

#### FLAT RATE PRIVATE LINE

Between different ILECs,

#### FLAT RATE INTERNET

Dedicated internet access, even in rural areas.

# nitel

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