



DISCOVER NITEL

NITEL MAKES THE COMPLEX SIMPLE

If you are tasked with buying telecom services for a living, you know the network landscape in the US is complex. Working with an experienced partner who understands technologies and underlying networks is important to your success.

Founded in 1997, Nitel is a single-source provider of telecommunications network services nationwide.

NATIONAL NETWORK FROM A SINGLE SOURCE

Nitel has streamlined the sourcing of telecom networks through its proprietary intelligence tool, n-Tellisource. n-Tellisource ensures that clients receive the best network option by identifying carriers, networks, availability and routes from over 80 providers. Quotes are returned quickly and accurately, and you are assured of the best price using the best network.

With data on over 80 of the nation's top-tier network providers, n-Tellisource provides the intelligence to design and price the best network solution quickly and efficiently.

Nitel Serves Clients in 3 Segments:

Network service providers

international and domestic carriers, wireless providers, cable companies, ISPs

Channel sales organizations

value added resellers, telecom agents

Enterprise business markets

government, finance, healthcare and education

Nitel Products:

Dedicated Internet Access: T1 through 10Gig

MPLS: Even out of region!

Private Line: Flat rates in 48 contiguous states

Metro Ethernet: Widest nationwide coverage



RURAL CONNECTIVITY EXPERTS

You can certainly partner with Nitel on standard MPLS, internet, private line or even metro ethernet services. Our national reach via relationships with over 80 carriers enables the best coverage you'll find anywhere. But, if you're like most of our partners you will quickly discover that Nitel is the best provider in the nation for:

- Long loops
- Rural IP, MPLS, Private line
- Connections that cross LATAs
- Connections between two ILECs, e.g., AT&T and Verizon
- Unique flat-rate pricing, even in the most remote areas. Call for details!

EXPERIENCE READY TO SERVE YOU

Headquartered in Chicago with offices in Atlanta, Ga., Madison, Wis., and Reno, Nev., Nitel has built a reputation for serving our clients with customized solutions since its founding in 1997. Self-funded, organically grown and profitable, Nitel is a stable, trusted partner to wholesale and enterprise business customers nationwide. Information about Nitel is available via its web site at www.nitelusa.com



NITEL HELPS YOU...

- **Save time** associated with managing multiple providers
- **Streamline** contract administration, design, pricing, provisioning, billing and maintenance under one provider
- **Reduce cost** with our exclusive nationwide flat-rate products

**nitel**

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