

## MASERGY Financial Overview

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- *MASERGY* has achieved tremendous revenue growth over the past three years with an ability to add world-class customers such as:
  - Allianz
  - Avaya
  - Barclays Capital
  - E\*Trade
  - ESPN
  - Edward's Life Sciences
  - FedEx
  - First Tennessee Bank
  - Fluor
  - GMAC Commercial Holdings
  - Genesis Microchip
  - Lattice Semiconductor
  - Lucent
  - McDonalds
  - Polycom
  - Robert Half International
  - Standard Bank of London
  - Sun Microsystems
  - The Weather Channel
  - Yellow Book
  
- Averaged 32% quarterly growth for the last 17 quarters.
- *MASERGY* has no public debt, which few telecom providers can say today. *MASERGY* is funded by blue chip investors, including Meritage Funds, Centennial Ventures and West AM. *MASERGY*'s total funding to date is \$140 Million, with a projected EBITDA break-even in 2006.
- Received an "UNQUALIFIED OPINION" (clean) audit from Grant Thornton for *MASERGY*'s financial statements for the year ended June 30, 2005.
- *MASERGY* has \$10 in funds available under its existing credit facilities and capital lease lines.
- *MASERGY* operates under a unique, ultra stream-lined business operation, facilitated by state-of-the-art systems in our front office, back office OSS and network. All elements of these systems are tightly integrated to provide automation and quality assurance mechanisms that allow *MASERGY* to deliver consistent execution, service delivery, customer-control, and industry-leading customer satisfaction. Our systems also allow us to operate as a very lean company while remaining responsive to customer needs, offering differentiated product and services, and maintaining short- and long-term profitability.
- *MASERGY*'s business model is success-based. All network and business expansion, including merger & acquisition activity, is based on success gained from growing market share and acquiring companies that provide real technological and customer value.
- *MASERGY* serves over 350 enterprises today. A predominant number of customers are Global 2000 and/or Fortune 500 companies. *MASERGY*'s global network currently services customers in 40 countries on six continents.
- *MASERGY* offers prospective customer executives a meeting to discuss financials and business plan details with *MASERGY*'s Executives and/or Venture Capital and Board of Director members. This meeting will be coordinated via *MASERGY*'s leadership:
  - Barry Nalls, Chief Executive Officer
  - Rob Bodnar, Chief Financial Officer
- Customer References Available Upon Request

## **MASERGY Technology Overview**

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- *MASERGY* has the most mature, proven native IP MPLS network in the industry. This network was purpose-built to maximize application performance and business benefits available from MPLS technology. This is not an overlay network--there is no underlying ATM or Frame Relay infrastructure. *MASERGY* delivers the highest quality experience of converged business application performance (data, VoIP and video) with the greatest reach, flexibility and scalability in the telecommunications industry.
- *MASERGY* is the only service provider to offer global Ethernet WANs, combining the simplicity and convenience of Ethernet with the advantages of an international IP/MPLS network to deliver converged network services and reliable application performance everywhere in the world companies do business
- *MASERGY* is the only provider in the market offering customer-controlled MPLS WAN services
  - Dynamic bandwidth allocation
  - Service-embedded network management
  - Self-managed service selection
  - Configure edge CPE QoS settings
  - View network usage and monitor application performance
  - Run utilization reports, receive alerts, View SLA performance, etc
- Universal Ethernet VPNs
  - Multiple VLANs on a single link
  - Converged Public and Private IP transport
  - Layer 2 and/or Layer 3 VPN options
  - Routerless office connectivity
- Ethernet Handoff Options
  - NxT1, NxE1, or T3 connectivity
  - Native Ethernet and SONET options where available
- Full Convergence capabilities, including:
  - Interoffice Voice VPN (on-net)
  - PSTN Voice Gateway services (off-net call completion, globally)
  - IP Video conferencing
  - Secure combination of Private + Public (Internet) services (including multiple private networks) on a single access pipe
- Industry Leading SLAs
  - Global hub-to-hub latency guarantee
  - 100% packet delivery for real-time applications
  - 2 ms jitter (latency variation)
  - Sub-1 second network recovery