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A.

Cloud Servers

CLOUD SERVICES

Cbeyond Cloud Server Packages

Now your small business can get the big benefits of a cloud server without the hidden fees and complex pricing structures.

VIRTUAL SERVERS

- Provides small businesses with the advantages of managed cloud servers including on-demand availability and scalability
- Flexible, month to month contracts that put you in control

> **"By using Cbeyond's Virtual Server, I am able to keep my sanity. The server requires very little configuration and all the updates are automatically done. Now that is peace of mind."**
> *Shawn Bordeaux, Chief Information Officer of Just Right Auto Sales*

DEDICATED SERVERS

- Provides exclusive server capabilities to small businesses that require a custom configuration and use higher capacity applications
- Supports compliance requirements like HIPAA (Health Insurance Portability and Accounting Act) or PCI (Payment Card Industry)
- Offers additional services including disaster recovery, bandwidth, load balancers and more

Productivity

TURN DOWNTIME INTO PRODUCTIVE TIME

- Improve employee productivity
- Increase collaboration by sharing files and applications
- Work from any location

Profitability

MANAGE COSTS WITHOUT COMPROMISING PERFORMANCE

- Increase reliability, security and performance
- Decrease operating costs
- Reduce server downtime
- Reduce capital expenses
- Forecast accurately with predictable monthly fees

Protection

ENSURE BUSINESS CONTINUITY IN THE EVENT OF ON-SITE DISASTER, POWER OUTAGE OR INCLEMENT WEATHER

- Secure data protection from virus and hacker attacks
- Data backup
- Enterprise class routers, firewalls, intrusion protection systems and antivirus
- Physical security including biometric identity verification, zoned access and 24/7 monitoring
- Complete data center systems redundancy including zoned cooling, power and fire suppression systems
- SAS-70 Type II compliant data center

Use Our Balance Sheet – Not Yours

	DO IT YOURSELF	CBEYOND CLOUD SERVER[1]	3 YEAR SAVINGS
Power Bill[2]	$2,400	$0	$2,400
IT Guy[3] (Support)	$21,600	$7,200	$14,400
Cbeyond VS4 ($336/mo x 36 mos)		$12,096	NA
Go To My PC[4] (Remote Access)	$716	$0	$716
Server Replacement Costs[5]	$4,000	$0	$4,000
3 Year Cost	$28,716	$19,296	$9,420

Our Competition

Product**	Cbeyond[6]	Rackspace[7]	Amazon[7]	Softlayer[6]
Virtual Server I	$99	$250	$256	$155
Virtual Server II	$178	$338	N/A	$245
Virtual Server IV	$336	$454	$512	$324
Dedicated Server I	$458	N/A	N/A	$614
Dedicated Server II	$578	$777	N/A	$805
Dedicated Server III	$998	$1,380+	N/A	$1,059

* President's Council of Economic Advisors
** Products with the most similar capabilities
*** International Telework Association
1 Virtual Server IV
2 Using Koomey, a 427W server running 24/7 would directly consume 3741 KWH of electricity annually, or ~$400.00 at the USA commercial pricing average of $0.107/KWH. Factoring in the cooling load at 1X (2.0 PUE) puts the annual energy cost per server at ~$800

3 Estimated 6 hours a month vs. 2 @ $100 an hour
4 Go To My PC - $716.40 for access to 2 computers per month
5 Estimated average cost of server replacement for a 10-person office needed every 3 to 4 years
6 Cbeyond and Softlayer Dedicated Server estimate includes backup upgrade.
7 Anti-Virus Protection is not provided

VIRTUAL SERVERS

Monthly Rate/ Installation	$99/$0	$178/$0	$336/$0
VCPUs	1	2	4
RAM	1 GB	2 GB	4 GB
Usable Storage	10GB	20 GB	40 GB
Bandwidth	200 GB/month	200 GB/month	200 GB/month

DEDICATED SERVERS

Monthly Rate/ Installation	$359/$100	$479/$100	$899/$100
Processor	Quad Core 2.0 GHz	Quad Core 2.13 GHz	2x Quad Core 2.13 GHz
RAM	4 GB	4 GB	16 GB
Hard Drive	2x160 SATA RAID 1	2x146 SAS RAID 1	4x146 SAS RAID 10
Bandwidth	500 GB/month	500 GB/month	1000 GB/month

Employees who telework can save their employers $10,000 each year in reduced absenteeism and job retention costs.***

To learn more about improving profitability, enhancing productivity and protecting your company's assets, call **1-866-424-5424** or visit

CBEYOND.NET/WHYCLOUD

2010 Microsoft Hyper-V Cloud Provider of The Year
2009 Microsoft Partner of The Year

CLOUD
SERVICES

MESSAGING&
COLLABORATION

DATA BACKUP&
SECURITY

INSTALLATION&
SUPPORT
SERVICES

VOICE&
BROADBAND

MOBILE

MARKETING
SERVICES